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The Inside Counsel Revolution: Resolving the Partner-Guardian Tension. "The transformation of the corporate legal department from a "backwater" into a premiere destination for ambitious lawyers to learn and grow their careers, in many ways forms the nub of what Heineman calls the Inside Counsel

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The Inside Counsel Revolution: Resolving
the Partner ...

In the past 25 years, there has been a
revolution in the legal profession.
General Counsel and other inside
lawyers have risen in quality,
responsibility, power and status. Once
second class citizens in corporations and
the legal profession, they have become

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core members of top corporate management, equaling in importance the Chief Financial Officer and the finance function.

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The inside counsel revolution occurred in

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part as a reaction to the excesses and acquisitiveness of outside law firms. But the key driver was the dramatic increase in global commercial complexity and in related “business in society” issues that sophisticated inside lawyers can handle with speed and skill.

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Ben Heineman, Jr. on "The Inside
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The Inside Counsel Revolution Resolving

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His book, *The Inside Revolution: Resolving the Partner-Guardian Tension*, provides a thoughtful and thought provoking analysis of the role General Counsels, and lawyers more generally, can and should play in business and society. Every lawyer working in or for a business should read this book.

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The Inside Counsel Revolution: Resolving the Partner ...

The greatest problem for the future of the inside counsel revolution remains what it has been in the past: the attitudes of the CEO, top business leaders, and board of directors. Second, in a highly competitive corporation, the

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costs of the legal function—and of the larger issues of culture, compliance, ethics, risk, governance, and citizenship—are always an issue for the CEO.

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